



Job Posting Details

Employer Info

Employer Name: Red Diamond, Inc.
NAICS: 424410
Company Size: 150-500 employees

Job Location

Main Address: Mobile, Alabama Mobile, Alabama Mobile, AL 36607	Corporate Mailing Address: Red Diamond, Inc. 400 Park Avenue Moody, AL 35004
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Interview Address (if different):

Contact

Contact: Mary Ellen Wills	Title: VP Human Resources
Phone: 2055774059	Email: maryellenwills@reddiamond.com

Job Details

Occupation Code: 41-4012.00 - Sales Representatives, Wholesale and Manufacturing, Except Technic	
Job Title: Sales Representative (16-0037)	
Number of Positions: 1	# of Referrals: 50
Earliest Date to Display: 6/22/2016	Last Date to Display: 9/19/2016
Type of Job: Regular	Job Time Type: Full-Time
Duration:	

Job Description

DESCRIPTION:

Sells coffee, tea, and food products to retail food stores, offices, wholesale grocers, restaurants, hotels, or convenience stores. Travels through assigned territory to call on regular and prospective customers to take orders. Talks with customers in person or by phone. Displays or demonstrates product, using samples or catalog, and emphasizes salable features. Quotes prices and credit terms. Prepares sales contract for orders obtained. Estimates date of delivery to customer. Compiles lists of prospective customers for use as sales leads. Generates leads and solicits new customers by cold calling. Prepares sales forecasts. Keeps abreast of industry competitors and new product offerings. Suggests strategies to customers to promote and sell more products. Prepares reports of business transactions and keeps expense accounts. Enters new customer data and other sales data for current customers into computer database. Investigates and resolves customer problems with deliveries. Makes emergency deliveries to customers if necessary. Inspects company equipment. Keeps all customers up to date and within credit terms on payments. Delivers statements. Collects on NSF checks when necessary.

REQUIREMENTS:



Job Posting Details

Bachelor's degree in business or related field plus sales experience required. Food service and/or beverage sales experience preferred.

Job Requirements

Minimum Age:	N/A	Required Tests:	N/A
Test Done By:	N/A		
Education Level:	Bachelor's Degree		
Month's Experience:	12 Months		
Add'l Qualifications:			
Requires a Drivers License:	NO	Near Public Transportation:	NO
DL Certification:	N/A		
DL Endorsements:	N/A		

Compensation and Hours

Minimum Salary:	\$10.00	Maximum Salary:	\$25.00
Pay Comments:	DOE (Depends on Experience)		
Supplemental Compensation:	NO		
Hours Per Week:	48	Actual Hours:	Hours Not Specified
Shift:	Day Shift		
Benefits:	Medical Plan: PPO/POS, Medical Coverage: Family, Dental, Vision, Life Insurance, Paid Vacation, Paid Sick Leave, Retirement Plan, Disability, 401K		
Other Benefits:			

Applicant Instructions and Information

How To Apply:	Via Website
Additional Applicant Instructions:	EOE/Minorities/Females/Vet/Disabled Apply online at: https://rew22.ultipro.com/RED1006/JobBoard/listjobs.aspx?Page=Browse Requisition: 16-0037 Company Website: http://www.reddiamond.com/
Company Website:	http://www.reddiamond.com/

Other Information

Green Job:	NO	Subsidized by ARRA (Stimulus):	NO
Featured Job:	NO	In an Enterprise Zone:	NO
Federal Contractor:	YES	Court Ordered Affirmative Action:	NO
Veteran Preference:	YES		

Online Posting Information

State Job Board	Job Order #	Post Date
Alabama JobLink	1965544	6/22/2016 1:31:18 PM